



WTVJ
15000 SW 27th Street
Miramar, FL 33027
(954) 622-6000

CONTRACT

And:

MENTZER MEDIA
DO NOT MAIL
600 FAIRMOUNT AVENUE
SUITE 306
TOWSON, MD 21286

<u>Contract / Revision</u> 331130 /		<u>Alt Order #</u>
<u>Product</u> CROSSROADS GPS		
<u>Contract Dates</u> 08/23/12 - 08/29/12	<u>Estimate #</u> 1952	
<u>Advertiser</u> CROSSROADS GRASSROOTS POLICY STRA		<u>Original Date / Revision</u> 08/21/12 / 08/28/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WTVJ	<u>Account Executive</u> Corey Lane	<u>Sales Office</u> Philadelphia NS
<u>Special Handling</u>		
<u>Demographic</u> RA35+		
		<u>Total Ratings</u> 163.00
<u>IDB#</u> 1021	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 42748		<u>Advertiser Ref</u> 23242

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTVJ	08/23/12	08/29/12	6A-7A TISF	6A-7A		:30				NM	10	\$5,000.00
ALL SPOTS ON THIS ORDER PREEMPTIBLE CLASS OF TIME													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$500.00	1.00			
Week:		08/27/12	09/02/12	222----				6	\$500.00	1.00			
N 2	WTVJ	08/23/12	08/29/12	7A-9A TODAY	7A-9A		:30				NM	10	\$12,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$1,200.00	2.00			
Week:		08/27/12	09/02/12	222----				6	\$1,200.00	2.00			
N 3	WTVJ	08/23/12	08/29/12	9A-10A TODAY II	9A-10A		:30				NM	10	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$500.00	1.00			
Week:		08/27/12	09/02/12	222----				6	\$500.00	1.00			
N 4	WTVJ	08/23/12	08/29/12	10A-11A TODAY III	10A-11A		:30				NM	10	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$200.00	1.00			
Week:		08/27/12	09/02/12	222----				6	\$200.00	1.00			
N 5	WTVJ	08/23/12	08/29/12	5P-6P NBC 6 NEWS @5P	5P-6P		:30				NM	10	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$600.00	1.00			
Week:		08/27/12	09/02/12	222----				6	\$600.00	1.00			
N 6	WTVJ	08/23/12	08/29/12	6P-630P EARLY NEWS	6P-630P		:30				NM	5	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---11--				2	\$1,200.00	2.00			
Week:		08/27/12	09/02/12	111----				3	\$1,200.00	2.00			
N 7	WTVJ	08/23/12	08/29/12	7P-730P EXTRA	7P-730P		:30				NM	10	\$12,000.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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Contract / Revision 331130 /		Alt Order #
Contract Dates 08/23/12 - 08/29/12	Product CROSSROADS GPS	Estimate # 1952
Advertiser CROSSROADS GRASSR		Original Date / Revision 08/21/12 / 08/28/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$1,200.00	2.00			
Week:		08/27/12	09/02/12	222----				6	\$1,200.00	2.00			
N 8	WTVJ	08/23/12	08/29/12	1135-1235A TONIGHT/W LE	1135P-1235A		:30				NM	10	\$7,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	---22--				4	\$750.00	2.00			
Week:		08/27/12	09/02/12	222----				6	\$750.00	2.00			
N 9	WTVJ	08/25/12	08/25/12	7A-9A SAT TODAY	7A-9A		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----2-				2	\$750.00	1.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	2	WTVJ	08/20/12-08/26/12	7A-9A SAT TODAY	7A-9A	-----Sa--	:30		\$750.00	1.00	NM		
See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14													
DNA-SEVERE WX COVERAGE													
N 10	WTVJ	08/25/12	08/25/12	9A-10A MIAMI SA/WKND TO	9A-10A		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----2-				2	\$225.00	1.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	2	WTVJ	08/20/12-08/26/12	9A-10A MIAMI SA/WKND TO	9A-10A	-----Sa--	:30		\$225.00	1.00	NM		
See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14													
DNA-SEVERE WX COVERAGE													
N 11	WTVJ	08/25/12	08/25/12	6P-7P SA-SU 6P	6-7P		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----2-				2	\$1,000.00	4.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	2	WTVJ	08/20/12-08/26/12	6P-7P SA-SU 6P	6-7P	-----Sa--	:30		\$1,000.00	4.00	NM		
See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14													
DNA-SEVERE WX COVERAGE													
N 12	WTVJ	08/25/12	08/25/12	9-10P LAW & ORDER SVU	9P-10P		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----1-				1	\$2,500.00	2.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	WTVJ	08/20/12-08/26/12	9-10P LAW & ORDER SVU	9P-10P	-----Sa--	:30		\$2,500.00	2.00	NM		
See MG 12.2													
	2	WTVJ	08/20/12-08/26/12	10-11P LAW & ORDER: SVU	10P-11P	-----Sa--	:30		\$2,500.00	2.00	NM		
See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14													
DNA-SEVERE WX COVERAGE													
N 13	WTVJ	08/26/12	08/26/12	6-8A MIAMI SU/WKND TOD/	6A-8A		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----2				2	\$250.00	1.00			
N 14	WTVJ	08/26/12	08/26/12	8A-9A SUN TODAY	8A-9A		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----2				2	\$1,200.00	2.00			

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Contract / Revision 331130 /		Alt Order #
Contract Dates 08/23/12 - 08/29/12	Product CROSSROADS GPS	Estimate # 1952
Advertiser CROSSROADS GRASSR		Original Date / Revision 08/21/12 / 08/28/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	WTVJ	08/20/12-08/26/12	8A-9A SUN TODAY	8A-9A	-----Su	:30		\$1,200.00	2.00	NM		
	See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14												
	DNA-SEVERE WX COVERAGE												
	2	WTVJ	08/20/12-08/26/12	8A-9A SUN TODAY	8A-9A	-----Su	:30		\$1,200.00	2.00	NM		
	See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14												
	DNA-SEVERE WX COVERAGE												
N 15	WTVJ	08/26/12	08/26/12	9A-10A MEET THE PRESS	9A-10A		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----1				1	\$2,500.00	3.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	WTVJ	08/20/12-08/26/12	9A-10A MEET THE PRESS	9A-10A	-----Su	:30		\$2,500.00	3.00	NM		
	See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14												
	DNA-SEVERE WX COVERAGE												
N 16	WTVJ	08/26/12	08/26/12	10A-1030A CHRIS MATTHEW	10A-1030A		:30				NM	13	\$10,975.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		08/20/12	08/26/12	-----1				1	\$1,600.00	2.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	WTVJ	08/20/12-08/26/12	10A-1030A CHRIS MATTHEW	10A-1030A	-----Su	:30		\$1,600.00	2.00	NM		
	See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7, 16.8, 16.9, 16.10, 16.11, 16.12, 16.13, 16.14												
	DNA-SEVERE WX COVERAGE												
	2	WTVJ	08/28/12-08/29/12	5P-6P NBC 6 NEWS @5P	5P-6P	-TuW-----	:30		\$600.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	3	WTVJ	08/28/12-08/29/12	5P-6P NBC 6 NEWS @5P	5P-6P	-TuW-----	:30		\$600.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	4	WTVJ	08/28/12-08/28/12	5A-6A TISF	5A-6A	-Tu-----	:30		\$150.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	5	WTVJ	08/28/12-08/29/12	5A-6A TISF	5A-6A	-TuW-----	:30		\$150.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	6	WTVJ	08/28/12-08/29/12	5A-6A TISF	5A-6A	-TuW-----	:30		\$150.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	7	WTVJ	08/28/12-08/28/12	5A-6A TISF	5A-6A	-Tu-----	:30		\$150.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	8	WTVJ	08/29/12-08/29/12	730P-8P ACCESS HOLLYWOOD	730P-8P	---W-----	:30		\$1,200.00	2.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	9	WTVJ	08/28/12-08/29/12	730P-8P ACCESS HOLLYWOOD	730P-8P	-TuW-----	:30		\$1,200.00	2.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	10	WTVJ	08/28/12-08/29/12	730P-8P ACCESS HOLLYWOOD	730P-8P	-TuW-----	:30		\$1,200.00	2.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	11	WTVJ	08/28/12-08/29/12	730P-8P ACCESS HOLLYWOOD	730P-8P	-TuW-----	:30		\$1,200.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	12	WTVJ	08/28/12-08/29/12	1236-135A JIMMY FALLON	1236-135A	-TuW-----	:30		\$250.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	13	WTVJ	08/29/12-08/29/12	1236-135A JIMMY FALLON	1236-135A	---W-----	:30		\$250.00	1.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											
	14	WTVJ	08/29/12-08/29/12	8P-9P AMERICA'S GOT TALENT	8P-9P	---W-----	:30		\$3,875.00	2.00	NM		
	Ⓜ	MG for 9.2, 14.1, 14.2, 11.2, 15.1, 12.2, 10.2, 16.1											

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<u>Contract / Revision</u> 331130 /		<u>Alt Order #</u>
<u>Contract Dates</u> 08/23/12 - 08/29/12	<u>Product</u> CROSSROADS GPS	<u>Estimate #</u> 1952
<u>Advertiser</u> CROSSROADS GRASSR(I		<u>Original Date / Revision</u> 08/21/12 / 08/28/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
N 17	WTVJ	08/26/12	08/26/12	6P-7P SA-SU 6P	6-7P		:30				NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	08/20/12	08/26/12	-----2				2	\$1,000.00	2.00			
N 18	WTVJ	08/23/12	08/29/12	11P-1135P L. NEWS	11P-1135P		:30				NM	12	\$21,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	08/20/12	08/26/12	---222-				6	\$1,800.00	2.00			
	Week:	08/27/12	09/02/12	222----				6	\$1,800.00	2.00			
Totals										163.00		107	\$92,550.00

Time Period	# of Spots	Gross Amount	Net Amount
07/30/12 - 08/26/12	43	\$37,475.00	\$31,853.75
08/27/12 - 08/29/12	64	\$55,075.00	\$46,813.75
Totals	107	\$92,550.00	\$78,667.50

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.